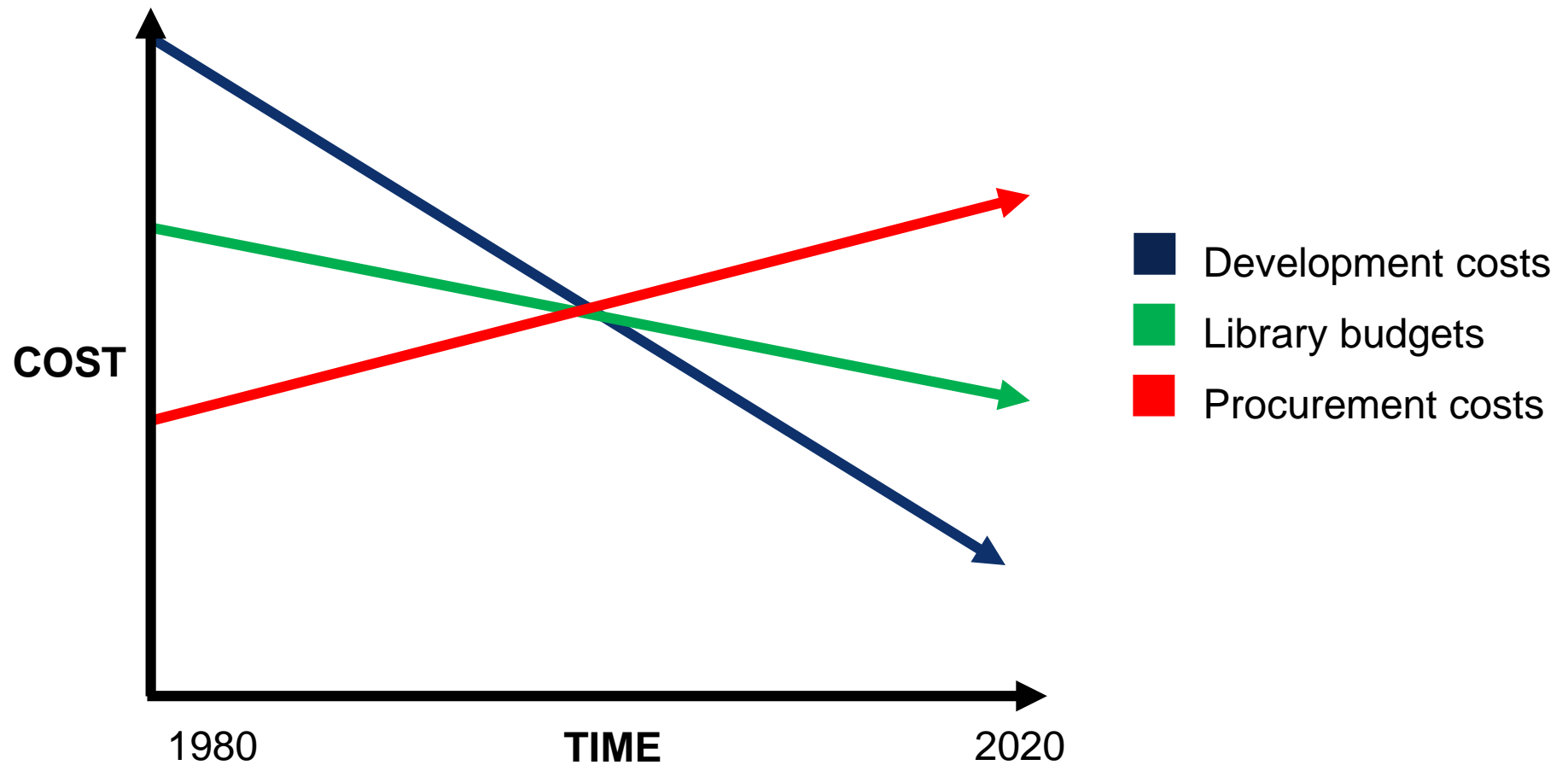# A New Chapter in Library Technology

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Open Source Initiatives

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Economics of Library Software in 2016

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Traditional Product Design Workflow
1982-2012

Library Interests → **Business Opportunities**

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1980   ⊟   ALEPH software created at the Hebrew University of Jerusalem.
Ex Libris began in 1980 as an effort to create software to automate the
libraries of HUJ. Its software, Automated Library Expandable Program or
ALEPH-100

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the National Library of Medicine.[2] At the same time, the Library Automation team at the University of Ghent, which included Herbert Van de Sompel, was developing what would become the OpenURL, referred to at the time by the University of Ghent team as "Special Effects" (SFX).[3] In
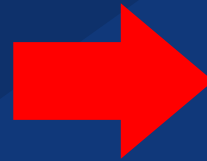
Open Source Initiatives

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VuFind

From Wikipedia, the free encyclopedia

VuFind (*not to be confused with Vufind.com a computer vision and interest graph API company*), is an open source library search engine that allows users to search and browse beyond the resources of a traditional OPAC. Developed by Villanova University, version 1.0 was released in July 2010 after two years in beta.[1]

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"Next-Gen" Product Design Workflow
2012 - Present

Corporate Interests → **Library Practice**

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" We are reminded regularly that even the changes the vendor agrees to make <u>cause the vendor inconvenience</u>, and that we should change our procedures to align with the technology…we don't like being told that we're not doing things right, from the vendor's point of view.

Perceptions 2015: An International Survey of Library Automation
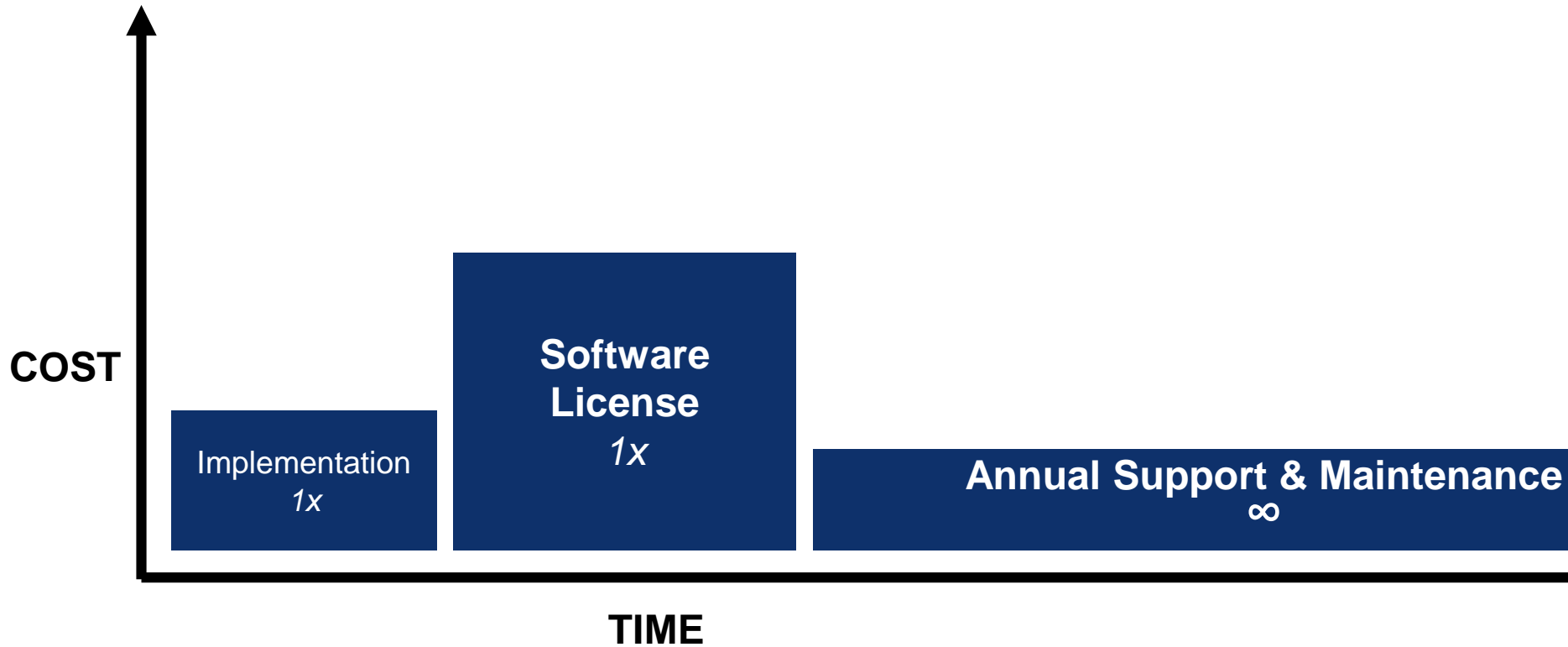January 31, 2016

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Who is actually designing the next generation of library systems?

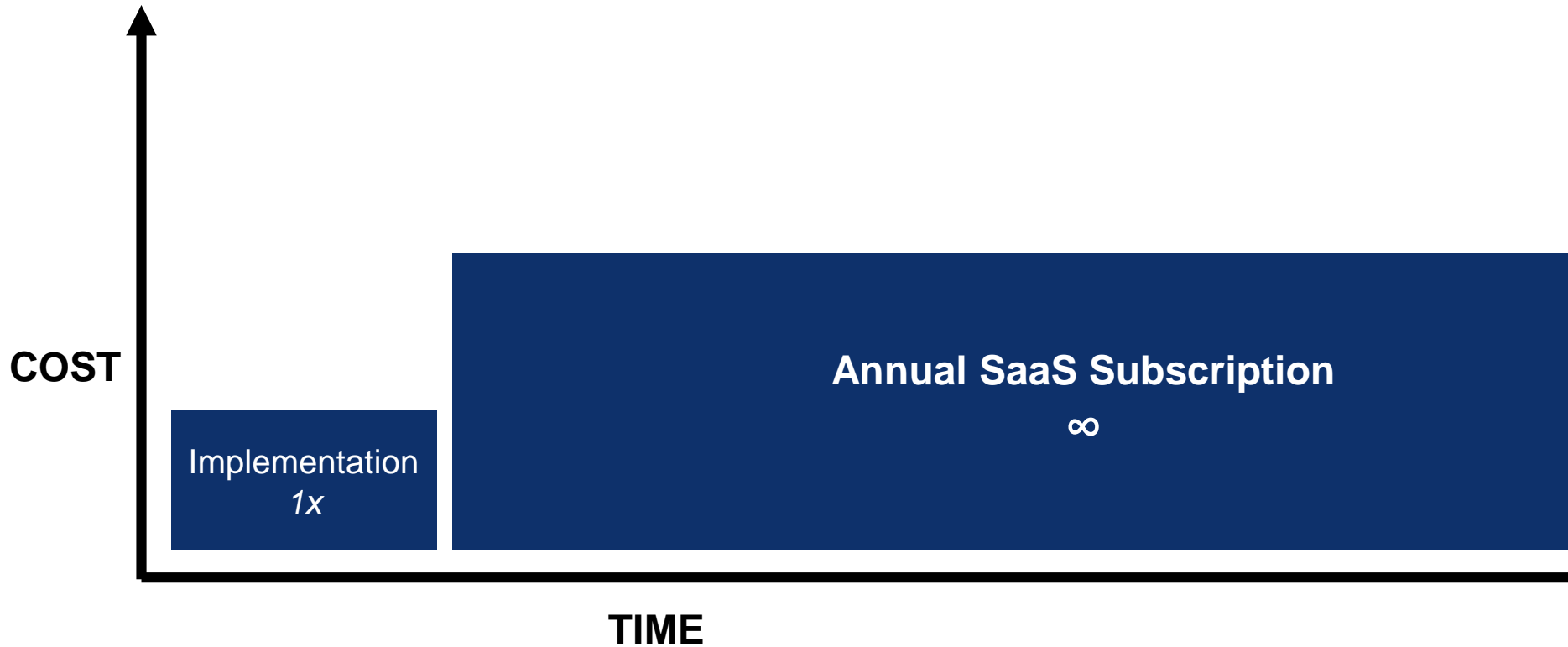**Open Source Initiatives**

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Examples of Corporate Overreach

1. No hosting options

2. No procurement options (e.g. buy one, must buy other)

3. No business model options (e.g. subscription only)

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Does this affect ROI?

A bar chart with vertical axis labeled **COST** and horizontal axis labeled **TIME**. Three dark blue bars: "Implementation 1x" (short), "Software License 1x" (tall), and "Annual Support & Maintenance ∞" (wide, extending to the right).

Open Source Initiatives

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Does this affect ROI?

A chart with COST on the vertical axis and TIME on the horizontal axis. A small box labeled "Implementation 1x" appears at the lower left, and a large box labeled "Annual SaaS Subscription ∞" extends across the right.

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More consolidation?

Another ILS?

A new way forward?

What to Do?

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Facts About EBSCO

- Family-Owned

- Stable Executive Team

  - President: Tim Collins, 31 years with EBSCO

  - Executive Vice Presidents (3): Averaging 20 years with EBSCO

- Reliable and Diversified with Good Credit

  - D&B Rating 5A1

- Continual Investment into:

  - Improving products & services, and creating new ones

  - Libraries, universities, museums, and cultural institutions

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EBSCO's ILS Partnerships Strategy

- **Sharing metadata and technology with over 60 partners to date**
- **Large funder of Open Source Initiatives**
- **Supporter of ILS choice among libraries**

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Last updated: Tuesday June 25, 2013

The Kuali Foundation and EBSCO Information Services - Partners in Discovery

Tuesday June 25, 2013

EBSCO EXPERTISE ALLOWS LIBRARIES USING KUALI OLE TO INCORPORATE DISCOVERY INTO THE ILS IMPLEMENTATION

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MORE INFORMATION?

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Koha Receives Massive Support from EBSCO for Enhancements to Its Web-Based, Open-Source ILS

EBSCO Support and Funding Will Ensure the Long-Term Viability of Koha

ROME — February 11, 2015 — Koha is an ILS created by librarians for librarians. EBSCO Information Services is a family-owned company dedicated to solutions that bring real improvements to libraries. Together, the two are working to provide a viable web-based, open source ILS for libraries of all types. Koha libraries reached out to EBSCO for support of some important projects, and EBSCO agreed to partner to accomplish the following for Koha:
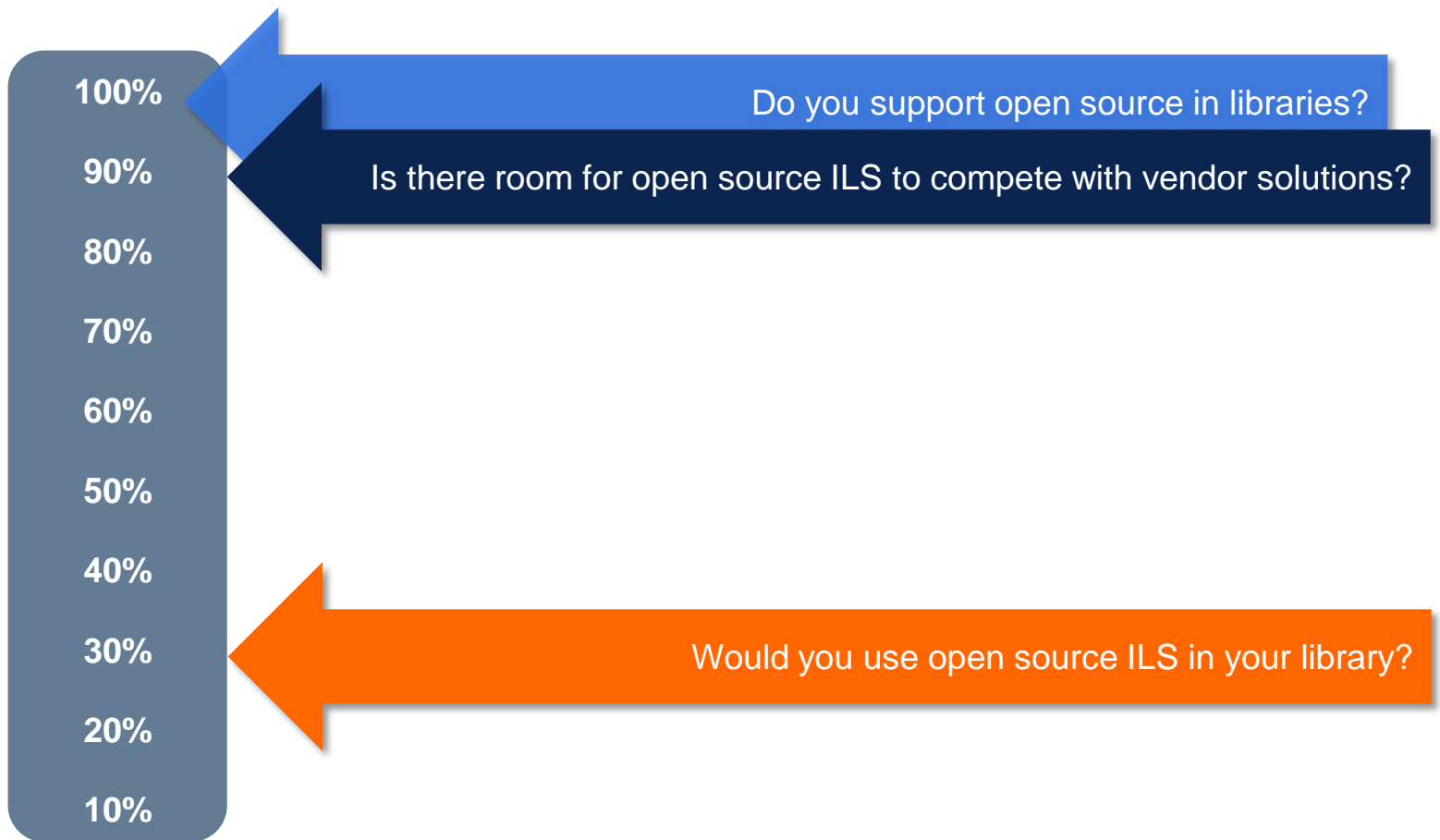
- Strategic upgrade of of Koha's core full-text search engine technology to ElasticSearch; ensuring long-term viability

- Increased functionality and accuracy of facets

- Development of a browse function (author, title, subject, call number)

- MARC to RDF crosswalk enhancing capability of linking to online data repositories (linked data)

koha

"EBSCO is the logical partner for such an endeavor. They are powerful advocates of both open source and open access. The Koha community is excited to have their involvement and strong support."

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100% Do you support open source in libraries?

90% Is there room for open source ILS to compete with vendor solutions?

80%

70%

60%

50%

40%

30% Would you use open source ILS in your library?

20%

10%

Open source
market research

Open Source Initiatives

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Open source   ➤   **Innovation**
Open conversation
Library participation

Commercially
backed   ➤   Velocity, speed to
market

Investment   ➤   Dramatically lower
cost for libraries

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